

# Coaching Services

SkillWest Pty Ltd

1300 015 134

[admin@skillwest.com.au](mailto:admin@skillwest.com.au)



# Our understanding of the brief

Leadership and personal effectiveness coaching offers substantial benefits for both individuals and organizations.

For individuals, coaching fosters heightened self-awareness, enabling them to recognize strengths and weaknesses. It refines decision-making skills, enhances emotional intelligence, and equips individuals with practical tools for improved communication and conflict resolution. Furthermore, it aids in goal setting and promotes continuous learning, bolstering confidence and overall performance.

For organizations, the advantages are equally significant. Coaching cultivates effective leaders who can inspire and motivate teams, leading to increased employee engagement and retention. It strengthens organizational culture by reinforcing positive behaviors and promoting adaptability. Coaching also optimizes feedback processes, encourages diversity and inclusion, and fosters effective decision-making at all levels. Ultimately, investing in leadership and personal effectiveness coaching translates to improved productivity, enhanced team dynamics, and a competitive edge in the market.

# Scope of services

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SkillWest Pty Ltd is quoting to provide the following scope of services within this agreement:

- Five hours of personal coaching
- Transparent, simple, fixed pricing - \$2200 (GST inclusive) per participant, regardless of organizational level
- Focussed on the leadership and personal effectiveness needs of each individual - including individualised coaching support
- Online, Australia-wide delivery
- Fast, easy set up and access
- Online curated resources to support the participant's journey - Web, YouTube, TikTok
- Coaches are qualified and members of the European Mentoring and Coaching Council (EMCC)

# Principal Consultant – Dr Stephen Hart

Dr Stephen Hart has over 30 years of experience in leadership development, organisational development, coaching, and facilitation. Stephen is an experienced coach who has a strong interest in building capability through coaching at all levels, from individual contributors, team leaders and managers, through to C-Suite executives.

Stephen is an accredited coach and is a member of the European Mentoring and Coaching Council and a Fellow of the Australian Human Resource Institute. Stephen is also an accredited member of the Career Development Association of Australia.

Stephen has over 30 years of experience developing leadership capability at the individual, team and organizational levels.

Qualifications - Doctor of Education (Dissertation: Building Leadership Capability with Healthcare Executives); Master of Organisational Development; Graduate Diploma of Education (Training and Development); Cert IV Workplace Training and Assessment; Assoc Dip Engineering (Electrical)



# Offer

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SkillWest Pty Ltd is pleased to quote for these services at a highly competitive rate:

- \$2,200 (GST Inclusive) per participant - regardless of organizational level
- Invoicing upon commencement of program

To accept this offer, contact us at [admin@skillwest.com.au](mailto:admin@skillwest.com.au) or phone 1300 015 134

[Fast Start Registration – for up to six participants](#)

Please refer to our [Terms and Conditions](#)



# SkillWest

For further information contact:  
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